



ITMAP | ASIA



PHÒNG CHỐNG RANSOMWARE VỚI CÔNG NGHỆ WATCHGUARD XDR & ENDPOINT SECURITY



Hậu quả nghiêm trọng, bao gồm:

- **Mất dữ liệu:** Dữ liệu bị mã hóa và không thể truy cập được, gây ảnh hưởng nghiêm trọng đến hoạt động kinh doanh.
- **Gián đoạn hoạt động:** Doanh nghiệp có thể buộc phải ngừng hoạt động trong thời gian dài để giải mã dữ liệu, dẫn đến thiệt hại về tài chính và uy tín.
- **Thiệt hại về tài chính:** Nạn nhân phải trả tiền chuộc cho kẻ tấn công, gây ra gánh nặng tài chính lớn.
- **Mất uy tín:** Việc bị tấn công ransomware có thể làm hỏng danh tiếng của tổ chức và khiến khách hàng mất niềm tin.

Quan điểm cá nhân:

“Các chuyên gia IT/an ninh mạng ngày nay càng phải giỏi và nhanh hơn để giữ cho hạ tầng CNTT của các doanh nghiệp không bị tấn công hoặc càng ít vấn đề càng tốt”

THÔNG TIN VÀ TRUYỀN THÔNG | AN TOÀN THÔNG TIN Thứ bảy, 18/05/2024 - 18:05

Tấn công ransomware vào tổ chức, doanh nghiệp tại Việt Nam tăng đột biến

Vân Anh → Xem các bài viết của tác giả

Theo dõi VietNamNet trên Google News

Trong quý 1/2024, hệ thống giám sát của Viettel Cyber Security ghi nhận tăng đột biến các chiến dịch tấn công ransomware vào hạ tầng ảo hóa của tổ chức, doanh nghiệp tại Việt Nam, với mức tăng tới 70% so với cùng kỳ.

Phát hiện 13.000 sự kiện liên quan đến mã độc ransomware trong 3 tháng

Trong các tháng đầu năm nay, trước sự gia tăng các chiến dịch tấn công mã hóa dữ liệu – ransomware nhằm vào hệ thống thông tin của các doanh nghiệp, tổ chức tại Việt Nam, nhiều cơ quan chủ quản các hệ



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ZERO TRUST FRAMEWORK MÔ HÌNH BẢO MẬT TIÊN TIẾN

Thuật ngữ "zero trust" lần đầu tiên được đặt ra bởi **John Kindervag** là một kiến trúc sư bảo mật.

Trong một bài báo được xuất bản vào năm 2010, Kindervag giải thích cách các mô hình an ninh mạng truyền thống không cung cấp sự bảo vệ đầy đủ vì tất cả chúng đều yêu cầu một yếu tố tin cậy.

“không tin tưởng ai, bất kể họ là ai hoặc đến từ đâu”



<https://www.watchguard.com/wgrd-solutions/security-trends/zero-trust/understanding-zero-trust>

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WatchGuard EDR

WatchGuard's Endpoint Security products boast a secret advantage that sets them apart and redefines threat detection



Daniel Phuan
Senior Principal Consultant

WatchGuard Endpoint Security in numbers

Global. Experienced. Trusted.



The **Zero-Trust Application Service**, empowered by advanced AI technologies, classifies **over 5 million new binaries every week**



Unmatched security. **AI-based technology**, working hand in hand with our team of **cybersecurity experts**, guarantees a **100% application classification** rate



3 out of 1,000 unknown applications, blocked by the Zero-Trust Application Service are classified as **new malware**



WatchGuard protects **+4 million endpoints**

ABOUT



Founded in **1996**



Operations in **7** countries;
direct presence in **21**



1,200 Employees



250K+ Customers



100+ Distributors
16,000+ Active Partners

A horizontal banner with a dark background and flowing, wavy lines in shades of blue, teal, and red, creating a sense of motion and digital connectivity.

Cybersecurity Landscape

Cybersecurity Landscape

Insider Threats

Security Risks Are Rising

**CYBER
ATTACK**

54% of companies have experienced a third-party DATA BREACH in the past year

CVE-ID

Vulnerabilities

RANSOMWARE

Cost of Downtime

Business Challenges

44%

Of organizations lack sufficient visibility into endpoint activities



74%

Of all breaches include the human element



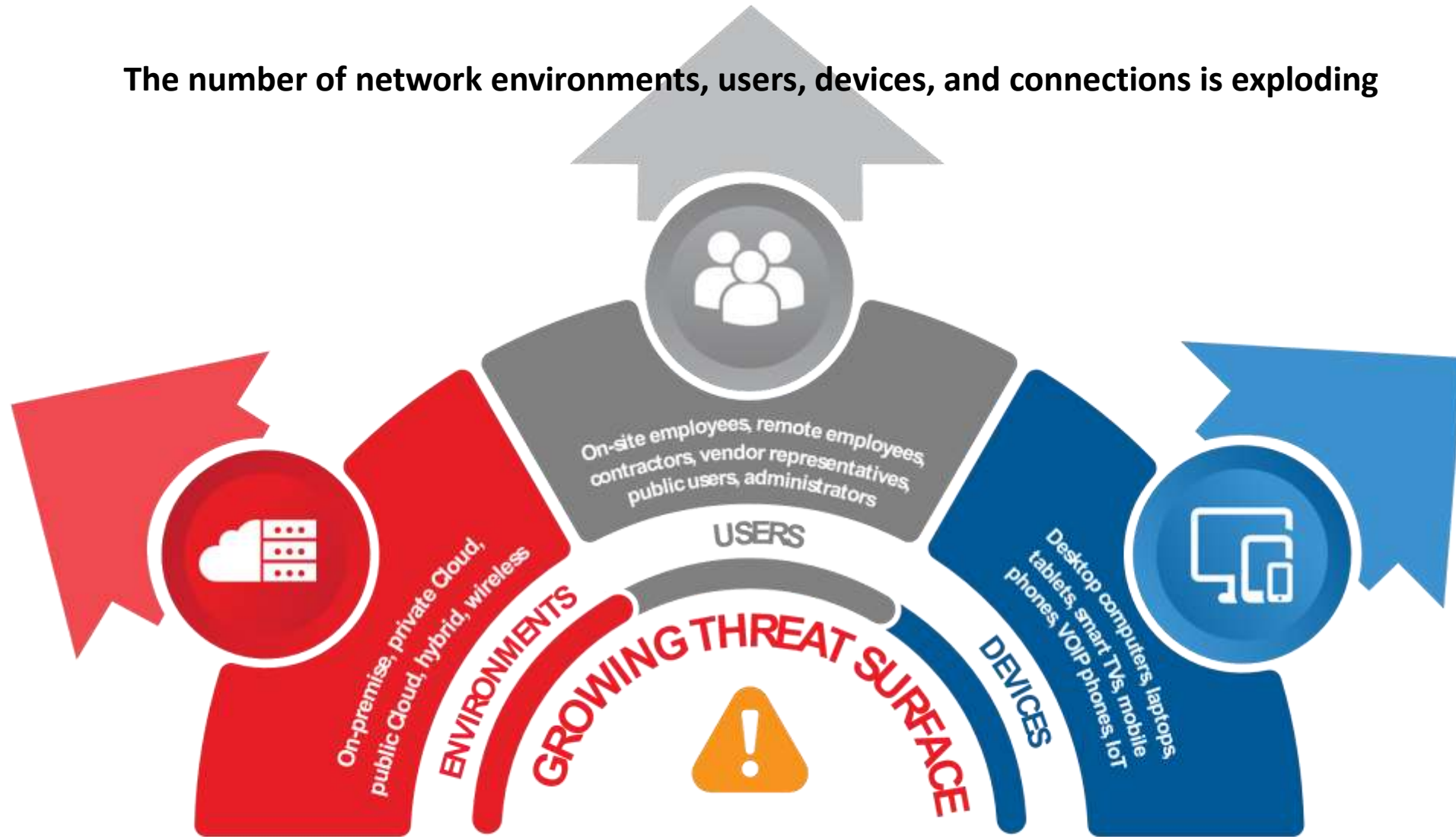
60%

Of victims were breached due to an unpatched known vulnerability where the patch was not applied



An Expanding, Highly Complex Threat Surface

The number of network environments, users, devices, and connections is exploding



62% of midmarket organizations report their IT environments are more complex now than two years ago.

Why Endpoint Security?

Relating Endpoint Security and Home Security

Locks



Blocks access to protect the valuables inside. Locks can be picked or bypassed, and the homeowner would not immediately become aware of the intrusion.

Sensors



Cameras, motion sensors, lights and alarms alert on the presence of potential intruders. They can also be a deterrent. However, actions are delayed if the homeowner does not see the alert immediately and there are false alarms.

Monitoring



Security professionals install security technology and monitor 24/7 to evaluate real threats from false alarms and take immediate action to address home intrusions by dispatching security guards and/or police.

Can you use sensors without locks? Would you?

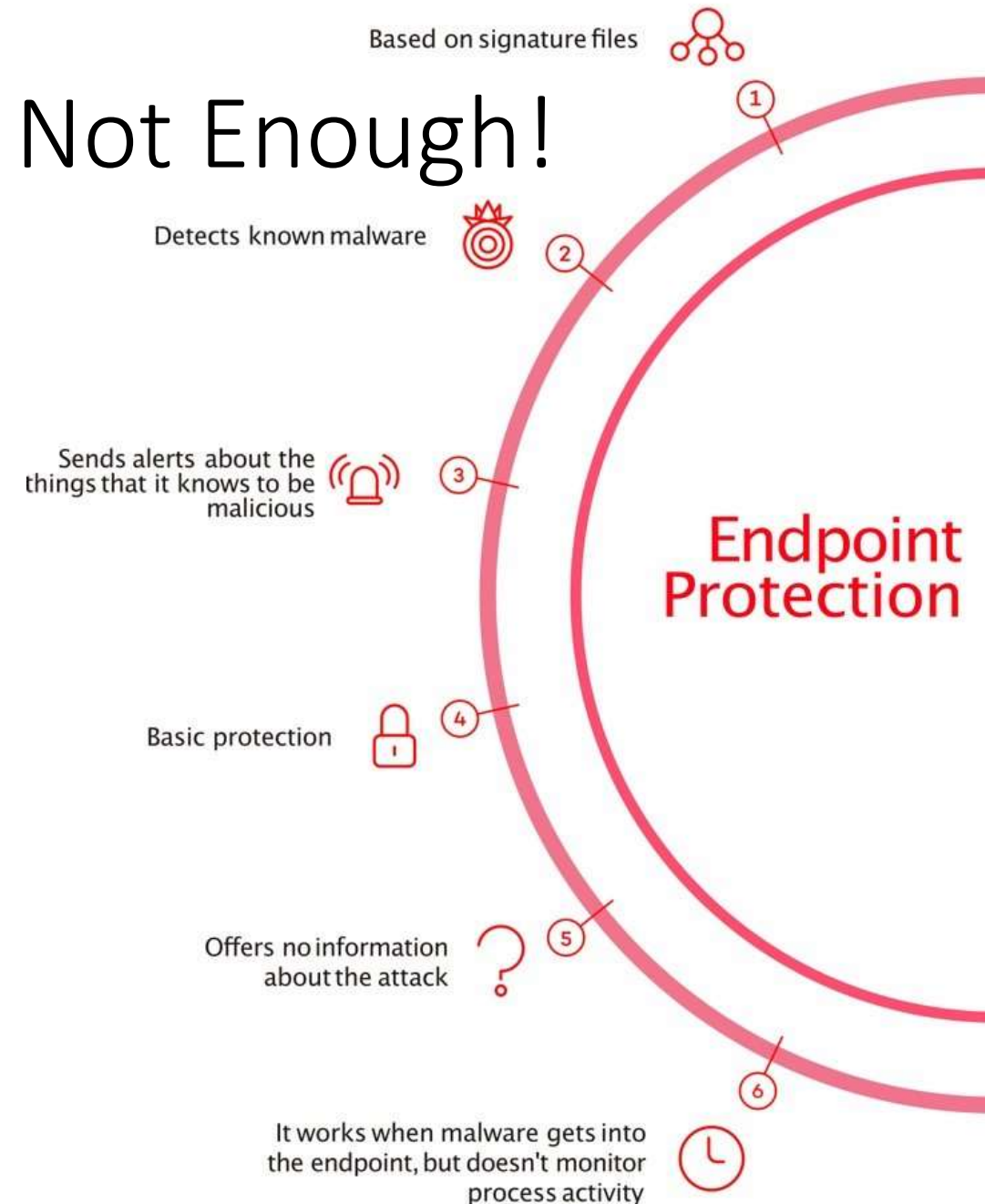
Traditional AV Protection is Not Enough!

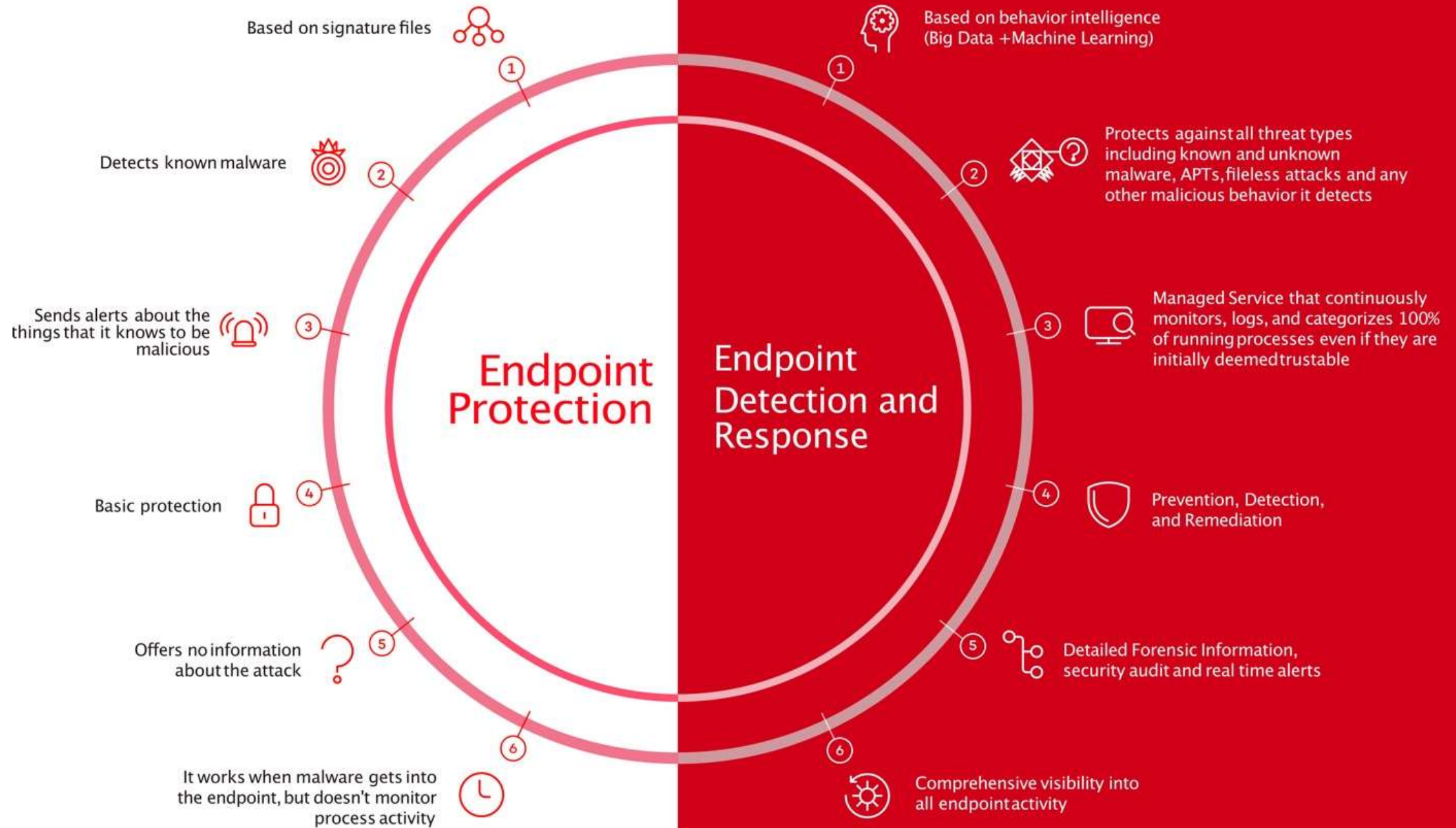
- Baseline protection for all endpoints based on legacy methodologies
- No protection for unknown threats, fileless attacks, or in-memory exploits
- No proactive detections



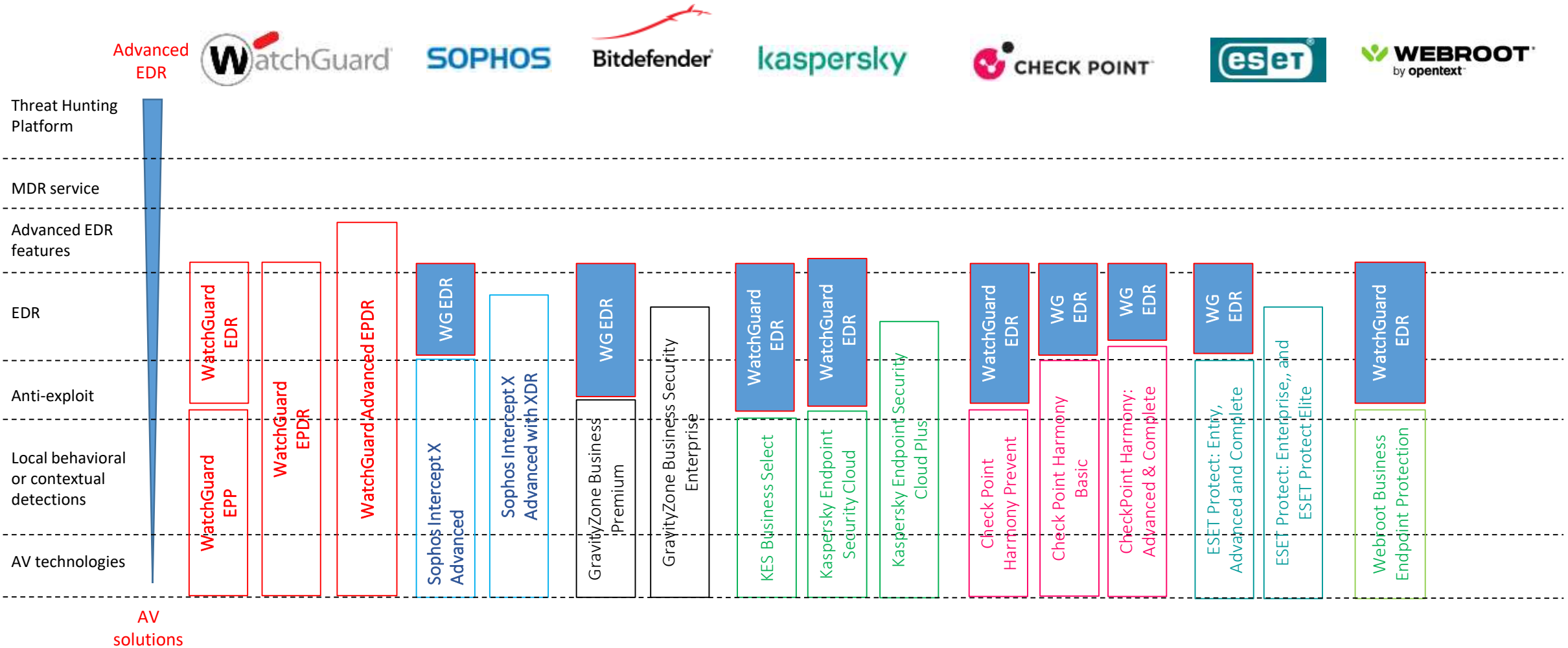
Evolving threat landscape

- Continually growing number of threats
- Increasing sophistication of threats





WatchGuard EDR, On Top of Existing Solutions for Complete Protection



Why WatchGuard EDR?

The Endpoint Is the Epicenter of Today's Cybersecurity Attacks

Deploying an evolved endpoint security solution such as **WatchGuard EDR** offers a preventive zero-day approach.

Good, Better, Best:

- Antivirus or traditional endpoint protection is a necessary, base security layer
- Adding an EDR (Endpoint Detection and Response) solution complements existing antivirus endpoint protection, introducing advanced security capabilities
- A combination of AV + EDR gives your clients an integrated Antivirus + EDR product, creating a comprehensive solution for complete security



WatchGuard EDR Is Compatible with Third-Party AV-like Solutions

Our backend shows that we run alongside other products

- % of WG Endpoint Security deployments with other AVs/EDRs:
 - 12.60% representing nearly 500K devices!
- Main products we are coexisting with are listed below:

Sophos	Bitdefender
Kaspersky	Trend Micro
Malwarebytes	SentinelOne
Microsoft Defender	Broadcom (Symantec)
Trellix (McAfee)	Carbon Black
Cylance	...and more.

Exclusions for third-party products are not a requirement

Customer Objections



Q

We've been using our current antivirus for years without any issues. Our current system seems to be working fine. Why should we change something that works?

A

Traditional antivirus solutions are excellent at detecting known threats. However, they can miss advanced threats, like zero-day attacks and fileless malware that are present in today's landscape of cyber threats. You don't need to change anything; EDR complements your current protection.

Q

Why should I buy another endpoint security solution when you've provided the best endpoint security solution as a partner? Having two security systems seems redundant. Aren't they doing the same thing?

A

While it might seem that way, EDR and traditional antivirus serve different purposes. Antivirus is excellent for catching known threats using signature-based detection. EDR provides advanced behavioral analysis and continuous monitoring to detect and respond to unknown threats. Together, they offer a more comprehensive security solution, ensuring no threat goes unnoticed.

Q

Can the EDR handle the noise from constant alerts? Our current system generates too many alerts, making it hard to manage.

A

WatchGuard EDR significantly reduces alert noise with its AI-driven detection and Zero-Trust Application Service. It filters out irrelevant alerts and prioritizes genuine threats, allowing your team to focus on high-priority tasks. This streamlined approach improves efficiency and ensures faster response times, making your work easier and more effective.

What Makes Our EDR Technology Unique

- **Innovative deny-by-default approach to endpoint security** – there is no other endpoint solution on the market with the Zero-Trust philosophy built in.
- Classifies all the UNKNOWNs; only allows goodware to execute.
- Extremely effective protection model.
 - Low level of unknowns due to the knowledge in our Collective Intelligence and the AI-powered classification technologies
 - **No burden for administrators** to classify UNKNOWNs, the Zero-Trust Application Service does it for them.
 - Continuously **classifying** processes that were already classified as goodware, to detect **supply chain attacks or silent attacks** that use goodware to perform malicious actions.

The Zero-Trust Application Service

100% classification of unknown applications and processes

Applications automatically classified

99,98%

Applications classified by experts

0,02%

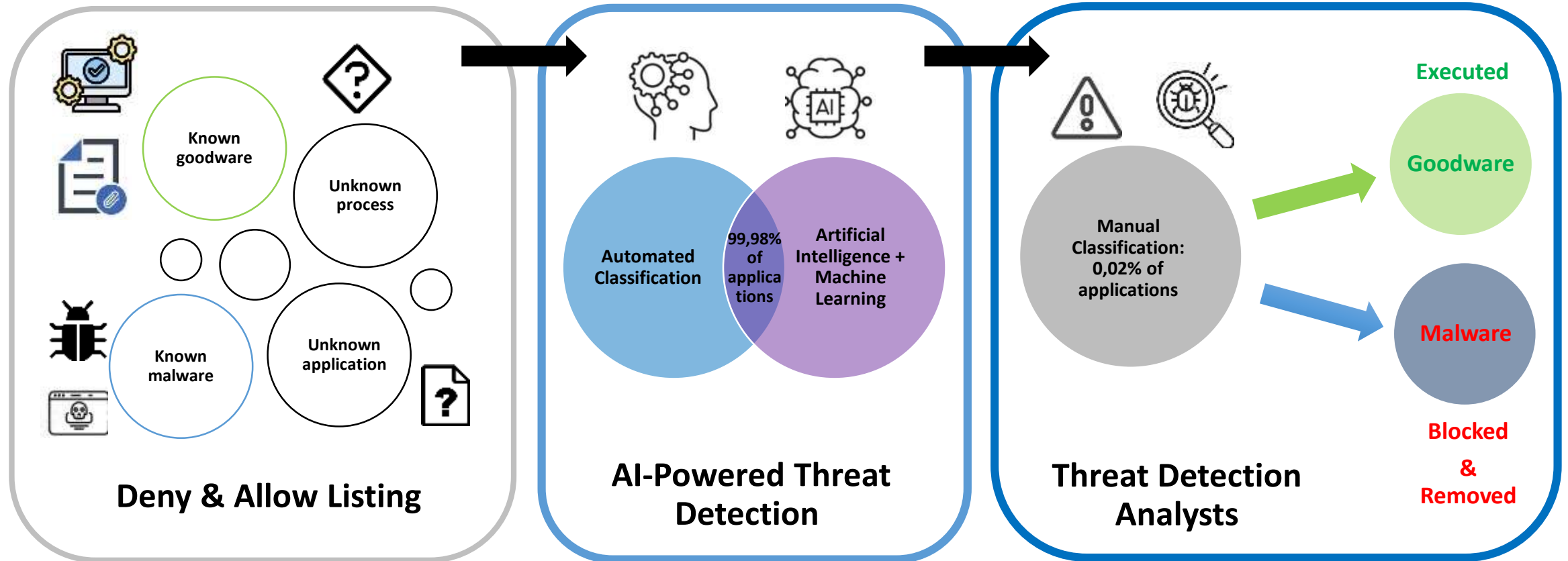


3 out of 1.000 unknown files are new malware

A dark background with flowing, abstract light trails in shades of blue, teal, and red, creating a sense of motion and depth.

The Zero-Trust Application Service: Your Guard Against the Unknown

How the Zero-Trust Application Was Born



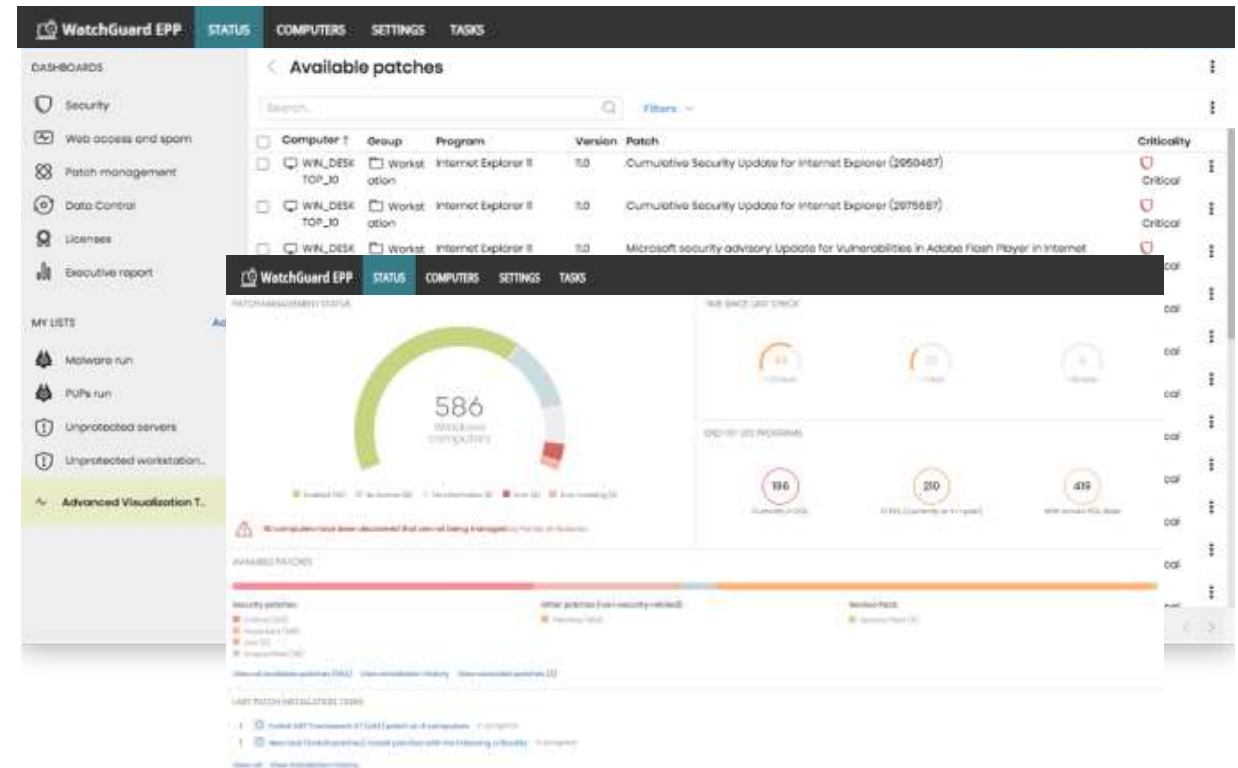
100% Classification

Add-on: WatchGuard Patch Management

Patch assessment and management for OS and 3rd-party applications

Patch Management is a module for managing vulnerabilities of the operating systems and third-party applications on Windows workstations and servers but also to:

- **Audit, monitor and prioritize** operating systems and application updates.
- **Prevent incidents**, systematically reducing the attack surface created by software vulnerabilities.
- **Contain and mitigate vulnerability exploitation attacks** with immediate updates.
- **Reduce operating costs**. It does not require the deployment of additional agents. Updates are launched remotely and provides complete, unattended visibility into all vulnerabilities, pending updates and EOL (End of Life) applications.



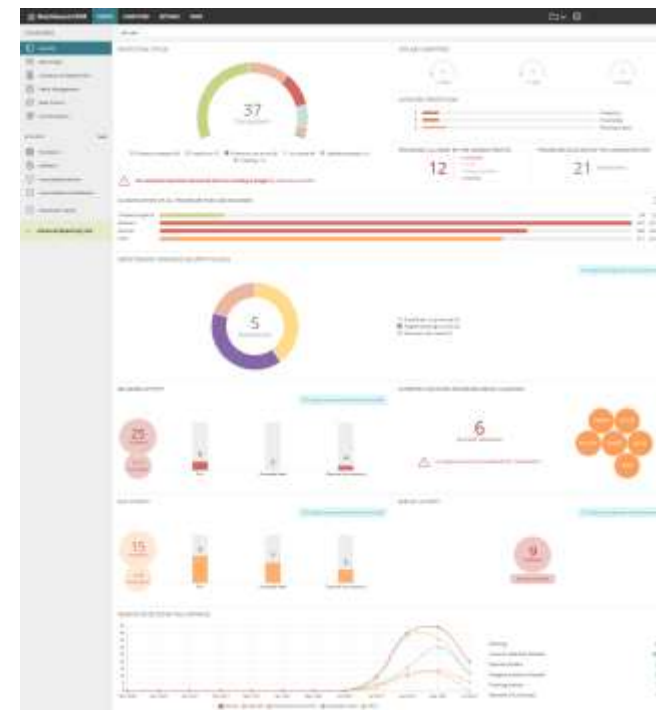
More than 80% of all successful cyberattacks exploited **known vulnerabilities**, where existing patches hadn't been applied. **WannaCry** and **Petya** exploited vulnerabilities that had been known for months.

WatchGuard EPDR Delivers Superior Security

It goes beyond the traditional security with the Zero-Trust approach, the combined classification service, machine learning and threat hunting service.

Zero-day, ransomware, crypto-jacking and advanced targeted attack are not a challenge anymore for any SMB, mid-size company or large enterprise.

- On top of its EPP capabilities against known & zero day malware
- Advanced protection against never-seen before threats
- Proactive defense against emerging and APT threats
- Built on new and evolving ML and Deep Learning models
- Automatic detailed forensic analysis
- Immediate protection against all threat, known and unknown
- True “Zero-Trust” Model:
 - **Zero-Trust Application Service:** 100% classification of applications
 - **Threat Hunting Service:** detecting hackers and insiders

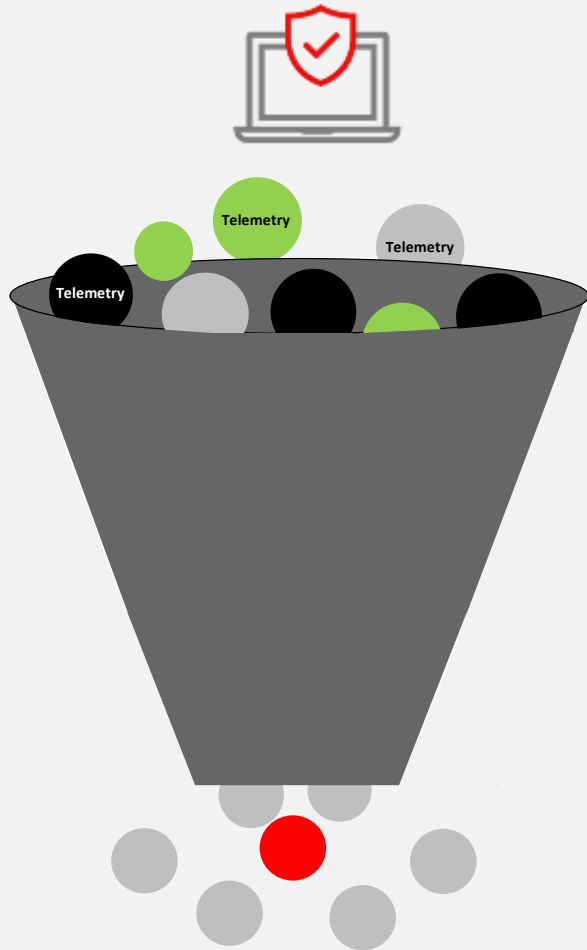


A horizontal banner with a dark background and flowing, abstract lines in shades of blue, teal, and red. The text 'WatchGuard XDR' is centered in white.

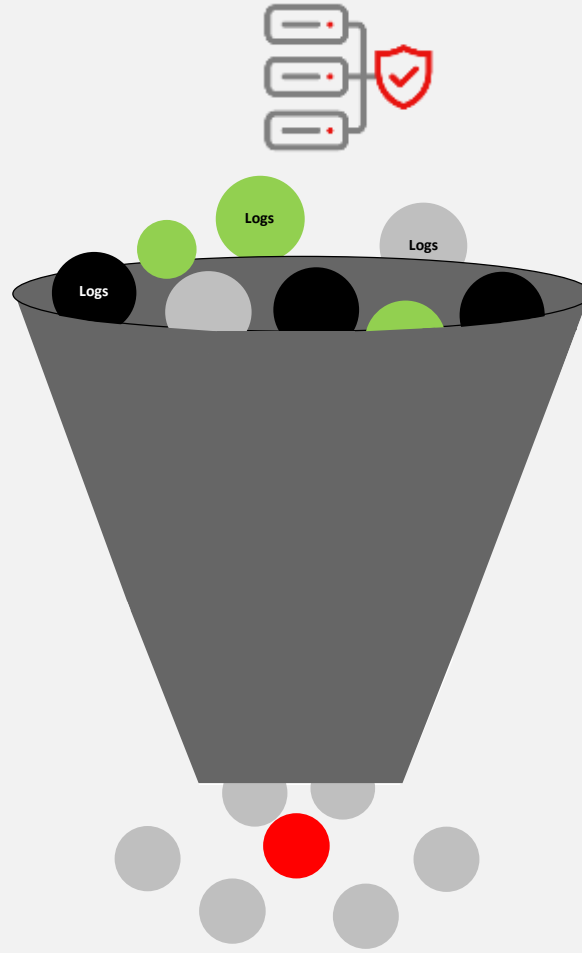
WatchGuard XDR

How Does XDR Work?

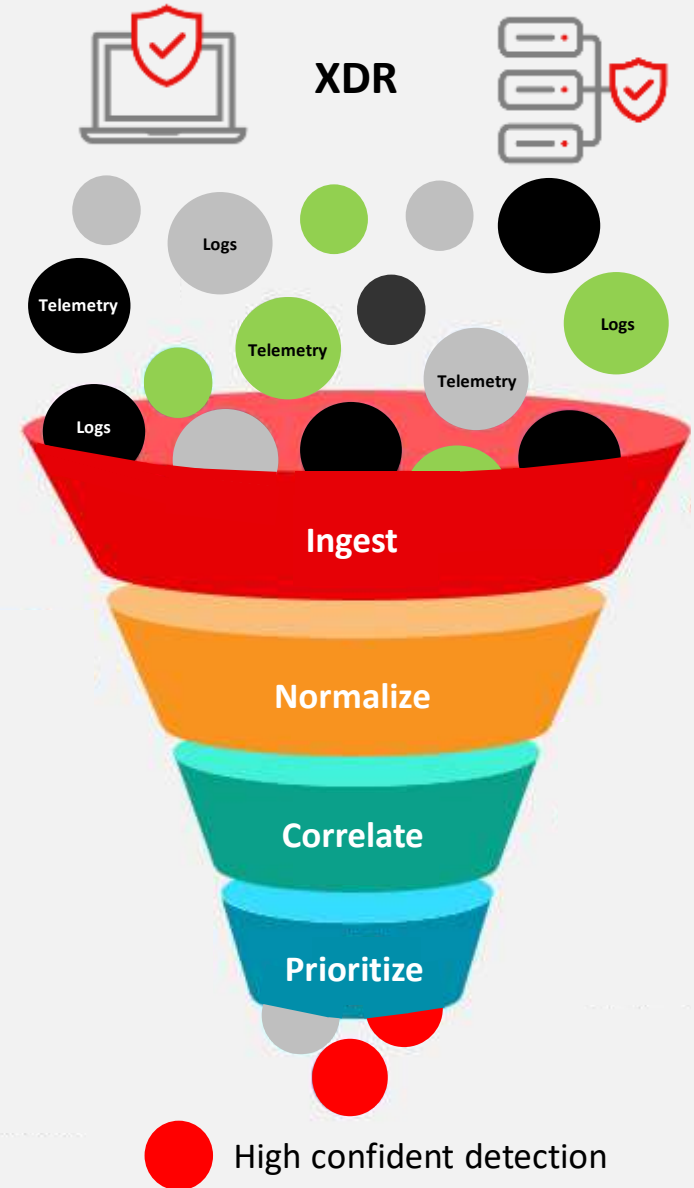
Traditional EDR Solution



Traditional Network Solution



XDR



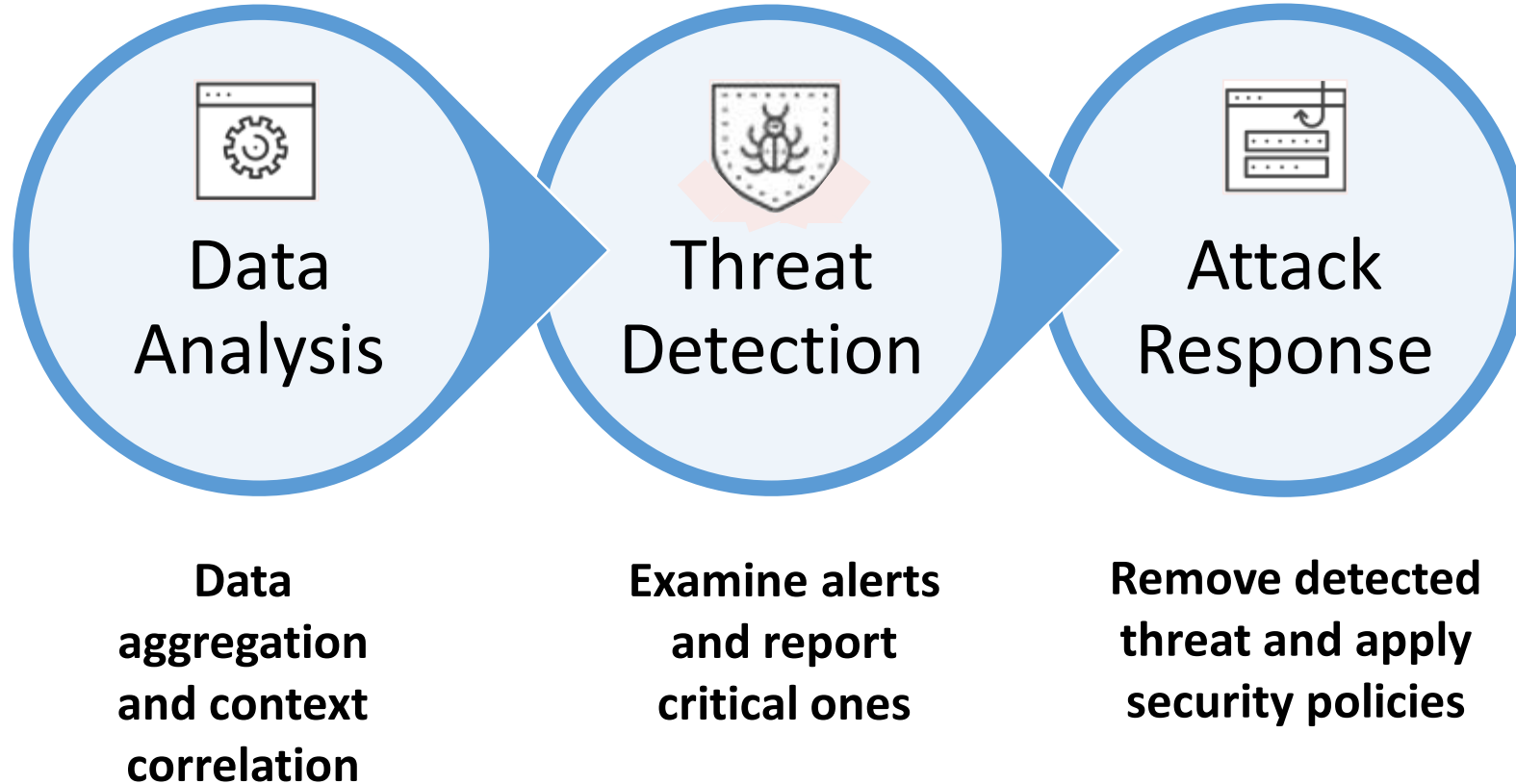
● Known bad data

● Known good data

● Unknown data

● High confident detection

What is XDR used for?



Why is XDR Important?

1 - Prioritized View

XDR correlates and combines activity data at different security levels, enabling a prioritized view of threats.

2 – Security Consolidation

Integrating XDR into workstations, devices, servers, and networks leads to a more effective and unified threat viewpoint.

3 - Contextual View

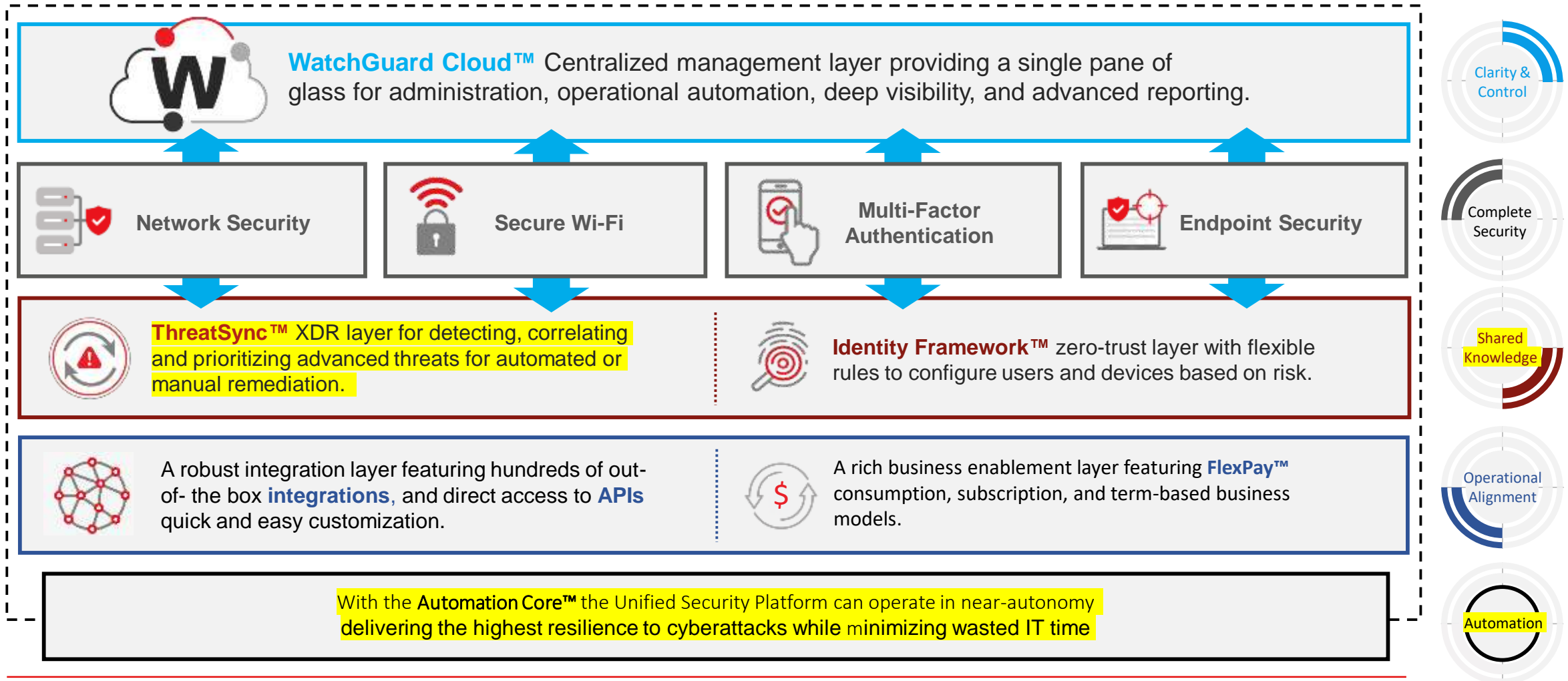
Many individual events as a whole can be indicators of an incident. XDR enables more insightful data and cross-domain contextualization to detect earlier.

4 – Stop Attacks Faster

XDR provides better protection for your business through earlier detection and faster response.

XDR Is a Key Element of Shared Knowledge and Automation

WatchGuard's Unified Security Platform Architecture



WatchGuard ThreatSync Is the Right Answer

Simple to Use

We prioritize XDR features for a skills-deprived market with an intuitive interface and automation for MSPs.

Other companies have complex XDR set-up and configuration steps requiring specialized knowledge.

1

Comprehensive

New XDR capabilities fuel our Unified Security Platform with broad technology including identity security.

Other companies misleadingly market an XDR product with only endpoint capabilities and lack identity security and MSP features.

2

No Added Costs

XDR is a key tenet of security and should be available to every customer. ThreatSync is a platform capability – add products and grow your XDR with no additional costs.

Other companies charge an additional XDR license to expose detection and response features.

3

“Another benefit of XDR products is that they can provide what traditionally have been complex security operations capabilities and make them more accessible to security teams that do not have the resources for more custom-made point solutions.”

Gartner Innovation Insight for Extended Detection and Response, Refreshed April 8, 2021

A dark background with flowing, wavy lines in shades of blue and red, creating a sense of motion and energy.

ThreatSync in Action!

Uses Cases: Let's see XDR in Action! (I)

Problem: Zero Day Advanced Persistent Threats (APTs) Detections

§ Due to the near instant expectation for files to be downloaded over HTTP(S), today the firewall must allow unknown files to be downloaded while it submits the file for sandbox analysis.

Solution: XDR Solution Unmasks a Zero-Day APT

- § **Detect** using behavioral analysis and machine learning, to identify anomalous behavior that may indicate a zero-day APT.
- § **Prioritize** the potential zero-day APT, with a risk score based on the severity and potential impact of the threat.
- § **Contain** the risk using containment actions, such as isolating affected endpoints, blocking malicious traffic, quarantine files or terminating suspicious processes of the zero-day APT.
- § **Remediate** automatically using security policies to prevent future incidents.
- § **Notify** security teams through an email alert that includes relevant details about the suspicious behavior and affected devices.

Uses Cases: Let's see XDR in Action! (II)

Problem: Processes Making Malicious Connections

§ There are many processes running on our computers that are not malicious but can make malicious connections, including browsers and email clients.

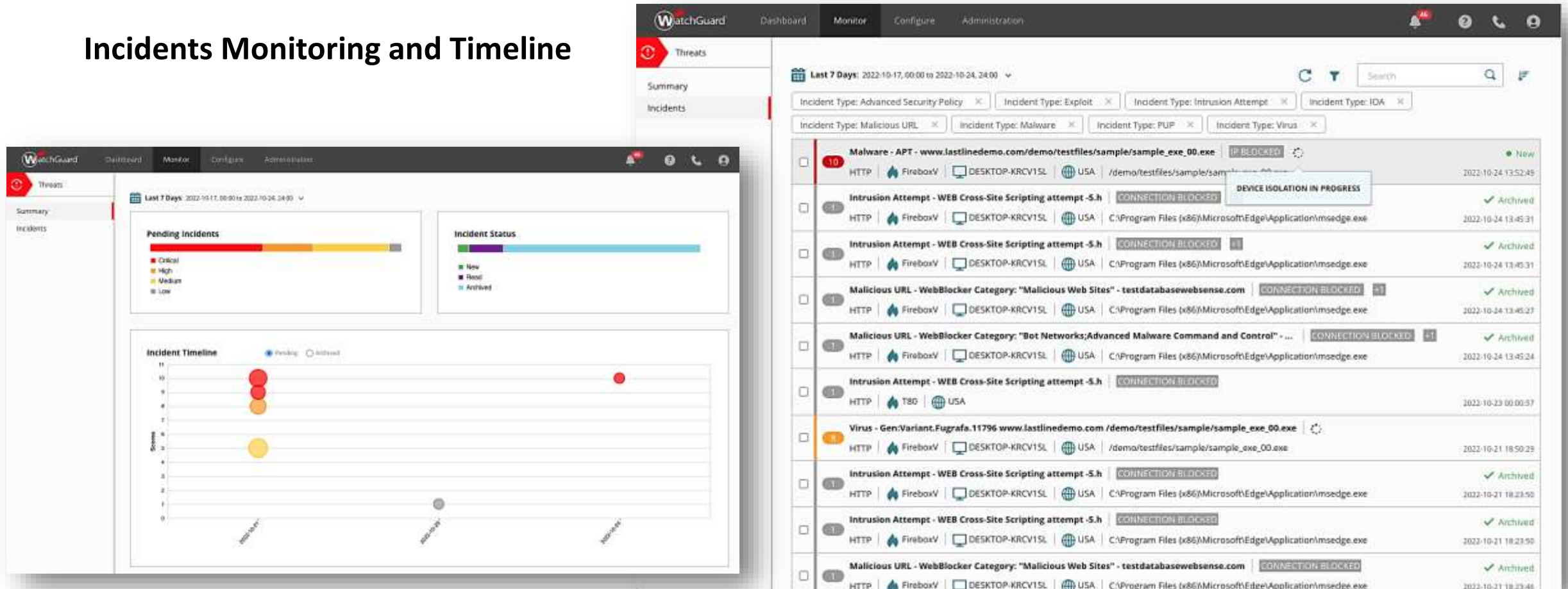
Solution: XDR Solution alerts Unusual Connection Behaviors

- § **Detect** potentially malicious connections made by processes on endpoints.
- § **Prioritize and Score the Risk** if the process making the potentially malicious connection is a known and trusted application like a browser or email client.
- § **Respond** by blocking the connections at the firewall or terminate the process on endpoints to correlate them to individual applications running on endpoints.
- § **Remediate** automatically using security policies to prevent future incidents.
- § **Notify** security teams through an email alert that includes relevant details about the suspicious behavior and affected devices.

WatchGuard ThreatSync in WatchGuard Cloud

Correlated telemetry provides context and defines incidents

Incidents Monitoring and Timeline



WatchGuard ThreatSync in WatchGuard Cloud

Centralized manual or automated response actions

The screenshot shows the 'Incident details' page for a malware threat. The threat name is 'Malware - APT - www.lastlinedemo.com/demo/testfiles/sample/sample_exe_00.exe'. The incident date is 2022-10-24 13:52:45. The threat details include the type 'Malware', the threat name, and search links for Google, VirusTotal, and VirusShare. Recommendations include blocking the attacker's IP (192.168.211.10), isolating the computer, deleting the malicious file, and killing the malicious process. The risk level is 'Critical'. The program path is 'C:\inetpub\wwwroot\sample_exe_00.exe' and the MD5 is '756a2972ba35cb48f930bea0115cf'. The device is a 'Firebox' and the endpoint IP address is '10.0.1.2'.

Security Policies Automation

The screenshot shows the 'Update Policy' configuration page. The policy is named 'Isolate Endpoint' and is currently enabled. The policy type is 'Remediation'. The risk range is set from '7 (High)' to '10 (Critical)'. The incident type is 'Add incident type' and the device type is 'Add device type'. The actions section is configured to 'Perform the following actions' with the following options: 'Block Threat Origin (Priority external IP)' (unchecked), 'Delete File' (unchecked), 'Isolate Device' (checked), and 'Kill Malicious Process' (unchecked). The 'UPDATE' button is visible at the bottom right.

The screenshot shows the 'Add Policy' table in the WatchGuard ThreatSync interface. The table lists several policies with their risk ranges, comments, actions, and enabled status.

Policy	Risk Range	Comment	Actions	Enabled
Isolate bad things	9 - 10		Perform: Isolate device	<input type="checkbox"/>
Kill at 3	3 - 10		Perform: Kill Malicious Process	<input type="checkbox"/>
Delete at 7	7 - 10		Perform: Delete File	<input checked="" type="checkbox"/>
Isolate Endpoint	7 - 10		Perform: Isolate device	<input checked="" type="checkbox"/>
Block IP	8 - 10		Perform: Block Threat Origin IP (only external IP)	<input checked="" type="checkbox"/>
Auto Archive	1 - 1		Perform: Archive	<input checked="" type="checkbox"/>

Policy changes have not yet been deployed.

Did you know that ...



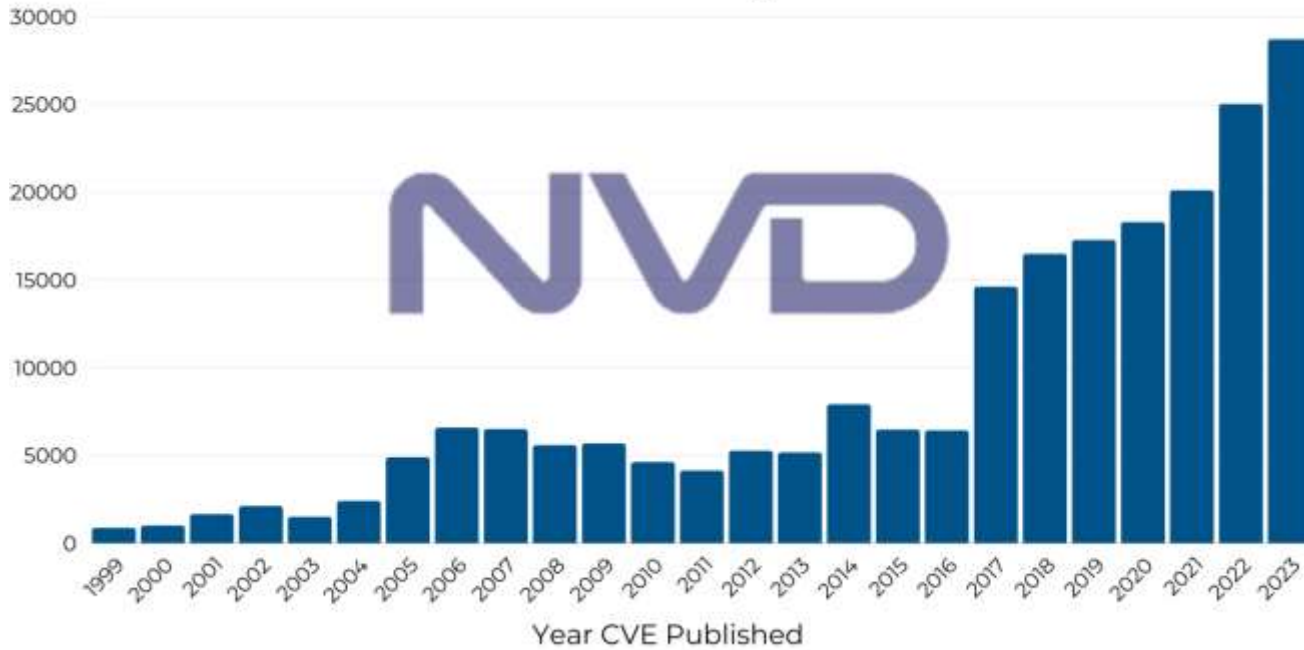
⁽¹⁾ [IBM Security X-Force Threat Intelligence Index 2023](#)

⁽²⁾ <https://www.ptsecurity.com/ww-en/analytics/vulnerabilities-corporate-networks-2020/>

⁽³⁾ [Ponemon Institute Vulnerability Survey](#)

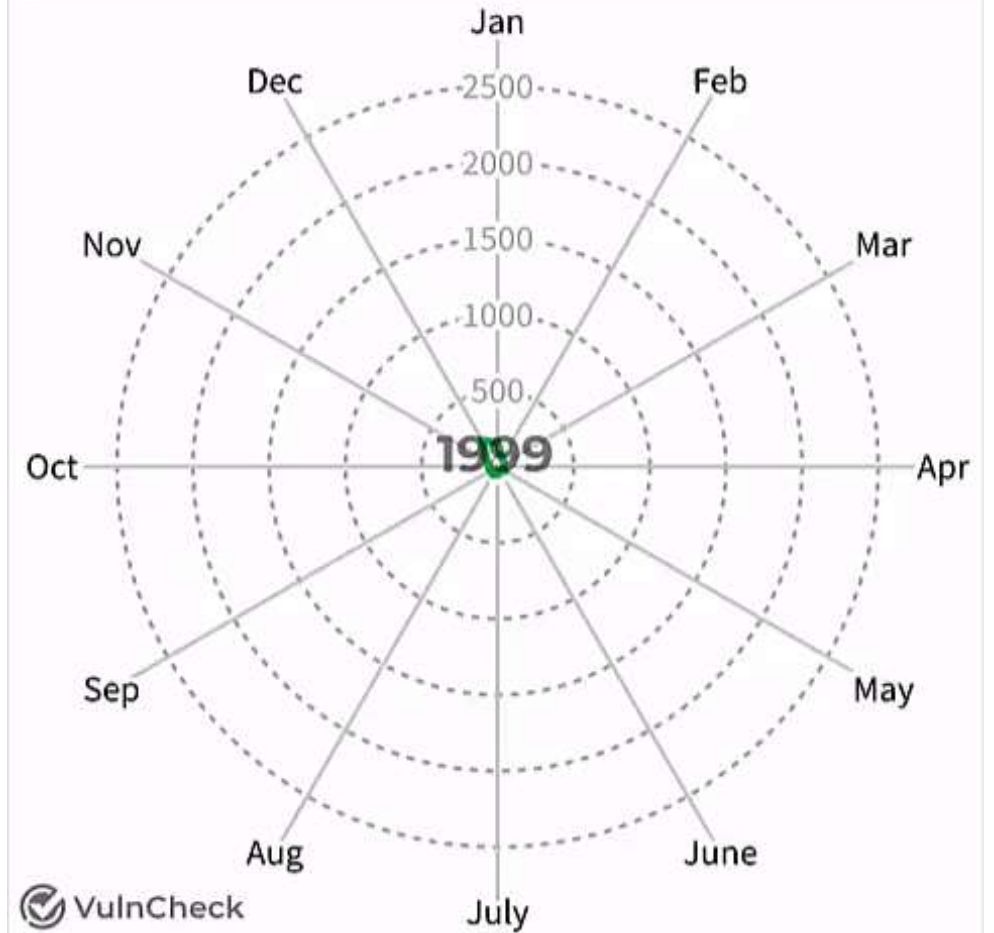
Why Patch Management

CVEs Published by NIST NVD



CVEs Published by Year

Source: NIST NVD



Compliance



- All regulations emphasize vulnerability assessment and patch management



Regulation	Reference	
CIS	7.5 7.6	Perform Automated Vulnerability Scans of Internal Enterprise Assets Perform Automated Vulnerability Scans of Externally-Exposed Enterprise Assets
PCI-DSS	11.3 11.4	External and internal vulnerabilities are regularly identified, prioritized, and addressed. External and internal penetration testing is regularly performed, and exploitable vulnerabilities and security weaknesses are corrected.
GDPR	Security Measures	Processes for regularly testing, assessing and evaluating the effectiveness of technical and organizational measures in order to ensure the security of the processing.
NIST SP 800-171	3.11.12	Scan for vulnerabilities in organizational systems and applications periodically and when new vulnerabilities affecting those systems and applications are identified.

Service Providers Offering Patch- Management-as-a-Service (PMaaS)

Endpoint Manager (multi-client view):

- Patch Management allows scheduling tasks to install patches or do it on demand
- **New!** Visibility into patching installation status from the service provider
- **New!** Identify subscribers with patch installation tasks that generated errors and drill down to review them.
- **New!** Export option

The screenshot displays the WatchGuard Endpoint Manager interface, specifically the 'Patch installation results' view. The interface is divided into several sections:

- Account Manager:** Shows a search bar and a list of accounts including 'isancr (My Account)', 'isabelncr', and 'isabelncr'.
- Dashboard:** Includes 'Security' and 'Client protection status'.
- Lists:** Contains 'Client protection status', 'Policies', 'Indicators of attack (IOA)', and 'Patch installation results'.
- Patch installation results:** The main content area, featuring a search bar, filters, and a table of results.
 - Filters:**
 - Show: All data clients, Only clients with Patch management
 - Platform: Windows
 - Computer type: Workstation, Laptop, Server
 - Installation: Installed, Requires restart, Download error, Installation error
 - Criticality: Other patches (non-security-related), Critical (security-related), Important (security-related), Moderate (security-related), Low (security-related)
 - Table:**

Client	Group	Patch management	Computers with required restart	Patch installation results
isabelncr_pp_subc_1_T2	All Accounts	Yes	1	[Progress bar]
isabelncr_pp_subc_2_T2	All Accounts	Yes	0	[Progress bar]

Scanning

- Scan all computers from anywhere, at anytime.
- No need for additional deployments (single agent).

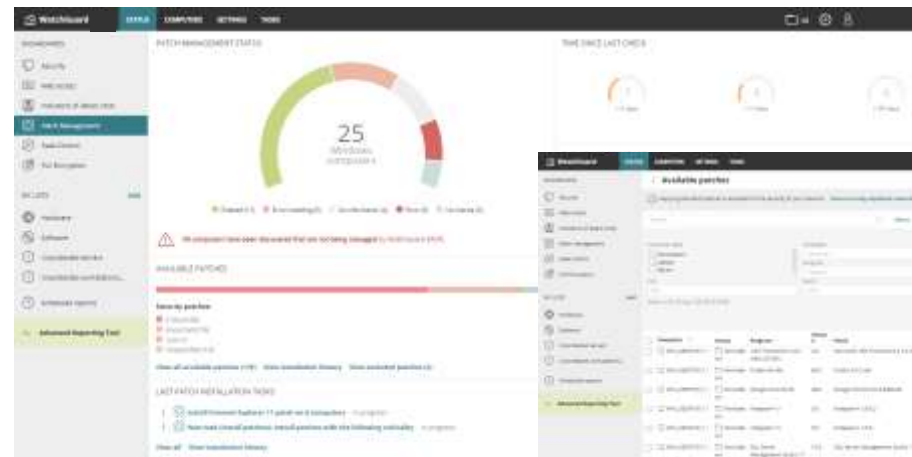
Assessment and planning

- Verification of impacted software component, priority of missing patch, etc.
- Gradual roll out of patches after testing, for standard and highly sensitive endpoints.
- Automatic updates with conditional rules and exceptions as needed.



WatchGuard Patch Management

Keeps systems and applications free from vulnerabilities at a minimal cost (reducing infrastructure, communication, and technical staff costs), without interrupting users' work.



Intelligence

- Update all versions of Windows.
- Update hundreds of third-party applications.
- Add the patch or software exclusions that you need.

Deployment

- Update hundreds or thousands of computers in real time.
- Automatic management of patch interdependencies.
- Control computer restarts.

Name	Type	Priority	Status	Action
Microsoft Windows Security Update (KB5001341)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001342)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001343)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001344)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001345)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001346)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001347)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001348)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001349)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001350)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001351)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001352)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001353)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001354)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001355)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001356)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001357)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001358)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001359)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001360)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001361)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001362)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001363)	Windows	High	Available	Install
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Microsoft Windows Security Update (KB5001368)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001369)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001370)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001371)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001372)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001373)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001374)	Windows	High	Available	Install
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Microsoft Windows Security Update (KB5001391)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001392)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001393)	Windows	High	Available	Install
Microsoft Windows Security Update (KB5001394)	Windows	High	Available	Install
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